

ORIGINAL TRANSCRIPT

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STATE OF LOUISIANA
COMMERCE AND INDUSTRY
BOARD MEETING

MEETING HELD BY THE STATE OF LOUISIANA
BOARD OF COMMERCE AND INDUSTRY AT THE LOUISIANA
STATE EMPLOYEES' RETIREMENT SYSTEM BUILDING,
FOURTH FLOOR BOARD ROOM, 8401 UNITED PLAZA
BOULEVARD COMMENCING AT 1:46 P.M. AND ADJOURNING
AT 2:50 P.M. ON AUGUST 24TH, 2010.

REPORTED BY:
RACHEL Y. TORRES, CCR, RPR
CERTIFIED COURT REPORTER

25



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SEP 24 2010

6:00 PM '10

1 APPEARANCES OF BOARD MEMBERS PRESENT:

2 GAYLE POTTS-ROQUE
MILLIE ATKINS
3 LANCE BELCHER
BRYAN BOSSIER
4 GORDON BURGESS
RICHARD GONSOULIN
5 MAYOR RONNIE HARRIS
RICHARD LIPSEY
6 STEVEN GRISSOM
CHARLES SOPRANO
7 ANDRE FRUGE
JEFFREY ELMORE
8 JULIE VEZINOT

9

10

11

APPEARANCES OF LEDC STAFF:

12

MARYLYN FRIEDKIN
13 FRANK FAVALORO
KRISTY MCKEARN
14 ROSHONDA HANIBLE
MELISSA SORRELL
15 BRENDA GUESS
LORI WEBER
16 RANDY VEILLON

17

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2

MS. POTTS-ROQUE:

3

4

With that, I would like to
thank everyone coming today. I

5

hope you didn't get too

6

distressed with our current

7

traffic situation, and I hope

8

that your travel away from here

9

will be easier. We don't keep

10

you too long. Maybe if we hold

11

you here until 5.

12

With that, I would like to

13

see who we have visiting with us

14

today, and I would like to start

15

on this end with our attorney,

16

please.

17

MS. GRECO:

18

Leu Ann Greco, Executive

19

Counsel of LED.

20

(Whereupon the audience

21

members have introduced

22

themselves without microphones.)

23

MS. POTTS-ROQUE:

24

Okay. With that, I say thank

25

you. I would like to make



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1 everyone aware of a new procedure
2 that went into effect on the 15th
3 of August that we have to --
4 before every vote, we have to
5 allow an opportunity for a public
6 comment, so this is different
7 from what we have done in the
8 past, but before we will vote on
9 every item today, we will open up
10 the floor to public comment.
11 Hopefully we won't have any, but
12 we have an open floor to do that.
13 Okay.

14 With that, Melissa, I'm going
15 to ask you to do roll call,
16 please.

17 MS. SORRELL:

18 Tammy Woods for Governor
19 Jindal. Julie Vezinot for
20 Lieutenant Governor.

21 MS. VEZINOT:

22 Here.

23 MS. SORRELL:

24 Millie Atkins.

25 MS. ATKINS:



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1 Here.
2 MS. SORRELL:
3 Lance Belcher.
4 MR. BELCHER:
5 Present.
6 MS. SORRELL:
7 Bryan Bossier.
8 MR. BOSSIER:
9 Here.
10 MS. SORRELL:
11 Gordon Burgess.
12 MR. BURGESS:
13 Present.
14 MS. SORRELL:
15 Mark Delesdernier. Jeffrey
16 Elmore. Andre Fruge.
17 MR. FRUGE:
18 Here.
19 MS. SORRELL:
20 Richard Gonsulin.
21 MR. GONSULIN:
22 Here.
23 MS. SORRELL:
24 Mayor Ronnie Harris. Jerald
25 Jones. William King.



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1 MR. KING:
2 Here.
3 MS. SORRELL:
4 Kevin Langley. Richard
5 Lipsey.
6 MR. LIPSEY:
7 Here.
8 MS. SORRELL:
9 R.K. Mehrotra. Steven
10 Grissom for Secretary Moret.
11 MR. GRISSOM:
12 Here.
13 MS. SORRELL:
14 Gale Potts-Roque.
15 MS. POTTS-ROQUE:
16 Here.
17 MS. SORRELL:
18 Wilda Smith. Charles
19 Soprano.
20 MR. SOPRANO:
21 Here.
22 MS. SORRELL:
23 We have a quorum.
24 MS. POTTS-ROQUE:
25 Thank you. With that, at



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1 this time I would like to ask for
2 a motion to approve the minutes
3 from the June 22nd meeting.

4 MR. SOPRANO:
5 So move.

6 MS. POTTS-ROQUE:
7 Move by Mr. Soprano. Second
8 by Mr. King. At this time I
9 would like to open the floor for
10 any public comment in reference
11 to the minutes of the June 22nd
12 meeting. Hearing none, at this
13 time I would like to say all in
14 favor say aye.

15 ALL BOARD MEMBERS:
16 Aye.

17 MS. POTTS-ROQUE:
18 Any opposes? Hearing none,
19 motion carries. For the Quality
20 Jobs Program, Mr. Frank Favaloro
21 presenting.

22 MR. FAVALORO:
23 Yes, ma'am. I have four
24 applications. Aeroframe
25 Services, LLC in Calcasieu



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1 Parish. Schlumberger Technology
2 Corporation in Caddo Parish.
3 Swiftships Shipbuilders, LLC in
4 St. Mary, and Swiftships
5 Shipbuilders, LLC in Iberia.
6 That concludes the Quality Jobs
7 application.

8 MS. POTTS-ROQUE:

9 Okay. At this time, I will
10 entertain a motion.

11 MS. WEBER:

12 We have comments.

13 MR. FAVALORO:

14 Comments.

15 MS. POTTS-ROQUE:

16 Comments first or vote. I
17 won't vote before I take the
18 comment. At this time I would
19 like to open the floor to any
20 public comments in reference to
21 the Quality Jobs applications as
22 presented. Hearing none, I have
23 a motion to close for public
24 comments. I have an offer by Mr.
25 Belcher. I have a second by



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1 Atkins. All in favor?

2 ALL BOARD MEMBERS:

3 Aye.

4 MS. POTTS-ROQUE:

5 Any opposes? Hearing none,
6 motion carries.

7 Now, let me hold up a minute,
8 guys. This is our first time
9 doing this. Should we open the
10 floor formally with a vote for
11 comment?

12 MS. GRECO:

13 Prior to the vote you need to
14 afford the opportunity for public
15 comments, which the Board, as a
16 matter of policy can prescribe
17 limits, a time limit for that
18 comment period. Then once that
19 -- either the time expires or
20 there is no comment, you close
21 it, you don't have to vote on
22 closing that. You can proceed to
23 the motion.

24 MS. POTTS-ROQUE:

25 Do you have to give a time?



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1 MS. GRECO:
2 You don't have to, but it
3 becomes a burden on that.

4 MS. POTTS-ROQUE:
5 Okay. No problem. Okay.
6 Now, we will have four renewals,
7 Mr. Favaloro.

8 MR. FAVALORO:
9 Yes, ma'am. Quality Jobs
10 Renewals applications. 050935,
11 Amedisys, Inc., East Baton Rouge
12 Parish. 20040025, Expert E & P
13 Consultants, LLC in St. Tammany.
14 040073, Expert E & P Consultants,
15 LLC in Lafourche. And 20040425,
16 Union Tank Car Company & UTLX
17 Manufacturing, Inc. in Rapides.
18 That concludes the renewals.

19 MS. POTTS-ROQUE:
20 Thank you. At this time, I
21 would like to open the floor to
22 any comments in reference to the
23 renewals as presented. Hearing
24 none, comment period is closed.

25 At this time I will entertain



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1 a motion to accept the renewals
2 as presented. I need an offer.
3 I have an offer by Mr. Gordon and
4 a second by Mr. Lipsey. All in
5 favor.

6 ALL BOARD MEMBERS:

7 Aye.

8 MS. POTTS-ROQUE:

9 Any opposes? Hearing none,
10 motion carries. And now the
11 change in ownership.

12 MR. FAVALORO:

13 Change in name only first. I
14 have two requests for change in
15 name only. Sorry. Change in
16 ownership. 2009-0775 from West
17 Feliciana Acquisitions, LLC to
18 KPAQ Industries, LLC in West
19 Feliciana Parish.

20 MS. POTTS-ROQUE:

21 At this time I would like to
22 open up comments in reference to
23 the name change as presented.
24 Hearing none, please consider the
25 opportunity closed.



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1 At this time I would like to
2 entertain a motion, entertain the
3 name change request for
4 ownership. I have an offer by
5 Atkins and a second by Julie
6 Vezinot. All in favor?

7 ALL BOARD MEMBERS:

8 Aye.

9 MS. POTTS-ROQUE:

10 Any opposes? Hearing none,
11 motion carries. And now the
12 change in names.

13 MR. FAVALORO:

14 Yes, ma'am. I have two
15 requests for Change in Name Only.
16 062272 from Lawdan Industries,
17 Inc. to Corval Constructors, Inc.
18 & Corval Group, Inc. in East
19 Baton Rouge Parish. And 060743,
20 Danos & Curole Marine
21 Contractors, LLC to Danos &
22 Curole Marine Contractors, LLC
23 and Danos & Curole Staffing, LLC
24 in Lafourche Parish. That's all.

25 MS. POTTS-ROQUE:



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1 At this time I would like to
2 open up the comment period for
3 name changes as presented.
4 Hearing none, please consider the
5 comment period closed.

6 At this time I would like to
7 entertain a motion to accept name
8 changes as presented. I have an
9 offer by Gonsulin and a second by
10 Mr. Lipsey. All in favor?

11 ALL BOARD MEMBERS:

12 Aye.

13 MS. POTTS-ROQUE:

14 Any opposes? Hearing none,
15 motion carries.

16 And now we will move into the
17 Restoration Tax Abatement
18 Program.

19 MR. VEILLON:

20 My name is Randy Veillon. I
21 am officer in the business
22 incentives. I have been with the
23 Department for several years, and
24 I have recently been assigned to
25 handle the RTA program.



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1 MS. POTTS-ROQUE:

2 Okay.

3 MR. VEILLON:

4 So we have the following five
5 items for your approval. First
6 is contract number 20091071,
7 Esprit De Coeur.

8 MS. POTTS-ROQUE:

9 Excuse me. Is your mic on?

10 MR. VEILLON:

11 This one is not working. I am
12 trying to reach this one that is
13 working. Esprit De Coeur from
14 Lafayette. 20080860, GCHP in New
15 Orleans. 20090284, Hessmer
16 Avenue in Jefferson. 20090849,
17 RICO 6, LLC in Terrebonne.
18 20091079, WMET, LLC located in
19 Jefferson. And that concludes by
20 request.

21 MS. POTTS-ROQUE:

22 Okay. At this time I would
23 like to open up comments in
24 reference to the Restoration Tax
25 Abatement Applications as



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1 presented. Hearing none, I will
2 consider that comment period
3 closed.

4 With that, I would like to
5 entertain a motion to accept the
6 Restoration Tax Abatement
7 application as presented. I have
8 an offer by Atkins. Second by
9 King. All in favor?

10 ALL BOARD MEMBERS:

11 Aye.

12 MS. POTTS-ROQUE:

13 Any opposes? Hearing none,
14 motion carries. And now your
15 Renewals, sir.

16 MR. VEILLON:

17 Okay. Yes, ma'am. I have
18 one renewal, which is 040959,
19 Warehouse Cafe Properties, LLC in
20 New Orleans.

21 MS. POTTS-ROQUE:

22 At this time I would like to
23 open up for comments in reference
24 to the Restoration Tax Abatement
25 Renewals. Hearing none, please



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1 consider the comment period
2 closed.

3 At this time I would like to
4 entertain a motion for the
5 Restoration Tax Abatement
6 Renewals as presented. I have an
7 offer by Gordon. Second by Mr.
8 Lipsey. All in favor?

9 ALL BOARD MEMBERS:

10 Aye.

11 MS. POTTS-ROQUE:

12 Any opposes? Hearing none,
13 motion carries. And now the
14 Special.

15 MR. VEILLON:

16 Yeah. The Special is Saenger
17 Theatre Partners Limited. Due to
18 the aftermath of Hurricane
19 Katrina, the company is
20 requesting to change the approved
21 construction dates from 4-21-05 -
22 4-21-06 to 9-1-2010, March 1st,
23 2012. The local governing
24 authority has approved the
25 construction dates request



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1 change, and the original
2 construction dates were approved
3 December 13, 2006 by the Commerce
4 and Industry Board. And the
5 Local Governing Authority would
6 very much like to have these
7 dates changed for their
8 construction.

9 MS. POTTS-ROQUE:

10 Okay. At this time I would
11 like to open up a comment period
12 for the construction date change
13 of the Saenger Theatre Partners
14 Limited. Hearing no comments at
15 this time, I will consider the
16 comment period closed.

17 At this time I would like to
18 entertain a motion to support the
19 Construction Date Change Request
20 as presented. I have an offer by
21 Ms. Vezinot. Second by Mr. King.
22 All in favor?

23 ALL BOARD MEMBERS:

24 Aye.

25 MS. POTTS-ROQUE:



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1 Any opposes? Hearing none,
2 motion carries.

3 With that, we will move into
4 the Enterprise Zone. Marilyn
5 Friedkin.

6 MS. FRIEDKIN:

7 There's 31 applications. A-1
8 DME, LLC in Tangipahoa. Acadiana
9 Carpet Center, Inc. in St. John
10 the Baptist. Advance Stores
11 Company, Inc. in Terrebonne. Air
12 Products and Chemicals, Inc. in
13 East Baton Rouge. Allport
14 Services, LLC in Lafourche. Ashi
15 Hotels, LLC, Iberia. Baton Rouge
16 General Medical Center in East
17 Baton Rouge Parish. Cajun Deep
18 Foundations, LLC in West Baton
19 Rouge. Cajun Industries, LLC in
20 East Baton Rouge. Cajun
21 Maritime, LLC, East Baton Rouge.
22 ConocoPhillips Company in
23 Plaquemines. Cypress Bend Real
24 Estate Development Company, LLC
25 in St. Tammany. Distinctive



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1 Management Services, LLC,
2 Orleans. Halimar Shipyard, LLC
3 in St. Mary. P&S Surgery Center,
4 LLC in Ouachita. Premium
5 Hospitality, LLC in Tangipahoa.
6 Red Stick Armature Works, Inc. in
7 West Feliciana. Republican --
8 Republic Finance, LLC in East
9 Baton Rouge. RJ's Supply
10 Company, LLC, Winn. Rusco
11 Services, Inc. in St. Martin.
12 SDT Waste & Debris Services, LLC
13 in St. Bernard. Siddiqui
14 Enterprises, LLC in St. Charles.
15 Slidell Dental Associates, LLC in
16 St. Tammany. Southwestern
17 Electric Power Company in Caddo.
18 Stella, LLC in Orleans.
19 Summerfield Retirement Community,
20 LLC in St. Tammany. Targa
21 Resources, I have two in Cameron.
22 US Fusion, LLC in Ascension.
23 Walgreen Louisiana Company, Inc.
24 in Lafayette. And then there is
25 one multi-family housing. VOA

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1 National Housing Corporation,
2 Orleans.

3 MS. POTTS-ROQUE:

4 Okay. With that I would like
5 to open the floor for comments in
6 reference to the Enterprise Zone
7 Applications as presented.
8 Hearing none, please consider the
9 comment period closed.

10 With that, I will entertain a
11 motion to accept applications as
12 presented.

13 MR. FRUGE:

14 So move.

15 MS. POTTS-ROQUE:

16 I have an offer by Mr. Fruge.

17 MR. ELMORE:

18 Second.

19 MS. POTTS-ROQUE:

20 Second by Mr. Elmore. All in
21 favor?

22 ALL BOARD MEMBERS:

23 Aye.

24 MS. POTTS-ROQUE:

25 Any opposes? Hearing none,



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1 motion carries. And now I would
2 like to let everyone know that
3 our chairman has joined us.

4 MR. ELMORE:

5 Please keep the meeting
6 rolling.

7 MS. POTTS-ROQUE:

8 Okay. With that --

9 MR. ELMORE:

10 You will do everybody a favor
11 here if you do that.

12 MS. POTTS-ROQUE:

13 Okay. With that, I will
14 proceed. And now, Ms. Friedkin,
15 can you give us the nine contract
16 cancellations.

17 MS. FRIEDKIN:

18 I have nine contract
19 cancellations. K&B Machine
20 Works, LLC. The company
21 requested cancellation because
22 the hiring requirements cannot be
23 met. Ray Brandt Infiniti
24 Metairie, LLC. The company has
25 requested cancellation because



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1 the hiring requirements could not
2 be met. Ray Brandt Infiniti
3 Metairie. The company requested
4 cancellation because the hiring
5 requirements cannot be met. Ray
6 Brandt Dodge Incorporated. The
7 company requested cancellation
8 because the hiring requirements
9 could not be met. Iberia Bank,
10 there five of them. And the new
11 employees that they hired do not
12 meet any of the hiring
13 requirements.

14 MS. POTTS-ROQUE:

15 Okay. With that, I will open
16 the comment period for the
17 cancellation contracts within the
18 Enterprise Zone Program presented
19 this month for comment.

20 Are there any comments at
21 this time? Hearing none, please
22 consider the comment period
23 closed. At this time, I would
24 like to entertain a motion to
25 accept the cancellation contracts



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1 as presented.

2 MR. LIPSEY:

3 So move.

4 MS. POTTS-ROQUE:

5 I have an offer by Mr.
6 Lipsey. Second by Mr. Fruge. All
7 in favor?

8 ALL BOARD MEMBERS:

9 Aye.

10 MS. POTTS-ROQUE:

11 Any oppose? Hearing none,
12 motion carries. And with that,
13 we'll move on to the name
14 changes.

15 MS. FRIEDKIN:

16 I have contract No. 060486.
17 They are requesting a change in
18 name from central Louisiana
19 healthcare system LP doing
20 business as Rapides regional
21 medical center to Rapides
22 healthcare system, LLC doing
23 business as Rapides Regional
24 Medical Center. And then I have
25 Contract No. 2008-0061 from Drury



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1 Inn & Suites, Baton Rouge, to
2 Drury Hotels Company, LLC.

3 MS. POTTS-ROQUE:

4 At this time I would like to
5 open a comment period for the
6 name changes of the applications
7 presented within the Enterprise
8 Zone Program. Hearing none,
9 please consider the comment
10 period closed.

11 At this time I like to
12 entertain a motion to accept the
13 applications as presented for
14 name changes. I have an offer by
15 Mr. Belcher. A second by Mr.
16 Fruge. All in favor?

17 ALL BOARD MEMBERS:

18 Aye.

19 MS. POTTS-ROQUE:

20 Any opposes? Hearing none,
21 motion carries. The Reactivation
22 of Contract.

23 MS. FRIEDKIN:

24 Contract No. 061640, Steel
25 Fabricators of Monroe, LLC. I



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1 had several conversations with
2 this company and I thought
3 everything was in order, and
4 whenever they got the notice that
5 the contract was cancelled in
6 June, she contacted me and we had
7 more conversations and we -- and
8 worked it out and the jobs were
9 met, so I would like to
10 reactivate it.

11 MS. POTTS-ROQUE:

12 Okay. I would like to open
13 the floor to comments at this
14 time in reference to the
15 Reactivation of Contract
16 presented in the Enterprise Zone
17 Program. Hearing none, at this
18 time please consider the comment
19 period closed.

20 I would like to entertain a
21 motion of the Reactivation of
22 Contract as presented. I have an
23 offer by Mr. Burgess. Second by
24 Mr. Gonsulin. All in favor?

25 ALL BOARD MEMBERS:



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1 Aye.
2 MS. POTTS-ROQUE:
3 Any opposes? Hearing none,
4 motion carries.
5 MS. FRIEDKIN:
6 Thank you.
7 MS. POTTS-ROQUE:
8 You are welcome. With that
9 we will now move into the
10 Industrial Tax Exemption Program
11 with Ms. Lori Weber.
12 MS. WEBER:
13 Yes, ma'am. Did you want me
14 to read individually?
15 MS. POTTS-ROQUE:
16 167?
17 MS. WEBER:
18 Yes, ma'am.
19 MS. POTTS-ROQUE:
20 I would like to dispense.
21 MR. LIPSEY:
22 I move that we suspend.
23 MS. POTTS-ROQUE:
24 We have an offer on the floor
25 to suspend the reading of the



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1 names due to the excessive
2 amount.

3 MS. WEBER:

4 That's fine.

5 MS. POTTS-ROQUE:

6 I have a second by Mr.
7 Belcher. All in favor?

8 ALL BOARD MEMBERS:

9 Aye. Any opposes? Hearing
10 none, motion carries. And that
11 motion was by Mr. Lipsey.

12 MS. WEBER:

13 I do have four that I do need
14 to make a correction for the
15 record.

16 MS. POTTS-ROQUE:

17 Okay. Proceed, please.

18 MS. WEBER:

19 Okay. The first one is for
20 Columbian Chemicals Companies.
21 They were considered late because
22 the records show that they were
23 filed late, but they had tried to
24 file online, so we had to change
25 them from being late to timely.



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1 So that is Columbian Chemicals,
2 No. 20100731. So that one was
3 considered timely. There is no --
4 this is dealing with penalties in
5 terms of filing late under the
6 miscellaneous capital addition
7 program, and that's all these
8 are.

9 MS. POTTS-ROQUE:
10 So what is the correction?

11 MS. WEBER:
12 The correction is they were
13 not -- they are not late. They
14 are considered timely.

15 MR. BELCHER:
16 Are they on this page?

17 MS. WEBER:
18 They are on page 2.

19 MR. SOPRANO:
20 Who is that again?

21 MS. WEBER:
22 Columbian Chemical Company,
23 Project No. 20100731.

24 MR. BELCHER:
25 That's the one in St. Mary?



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1 MS. WEBER:

2 Yes, sir. St. Mary. Okay.

3 The next two are Huntsman

4 Chemical or Huntsman

5 International. For whatever

6 reason, the -- I didn't catch

7 this when I sent the agenda in,

8 but these two of them were late.

9 They were -- they are being

10 penalized with four years of --

11 they are only going to get six

12 years of exemption.

13 MS. POTTS-ROQUE:

14 Who are they?

15 MS. WEBER:

16 Huntsman International, and

17 the two projects are 20100853 and

18 20100854, and I did notify the

19 company prior to the Board

20 meeting, so they are well aware

21 of the situation.

22 MS. POTTS-ROQUE:

23 Okay. That's three. We have

24 one more.

25 MS. WEBER:



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1 Yes, ma'am. Oxbow Calcining.
2 I did not have documentation that
3 shows that they were -- they
4 filed on time. They provided it
5 after the agenda had gone in, so
6 I -- I am bringing them in as
7 considered timely filing. If they
8 file on March 31st or mail it in
9 by March 31st they are considered
10 timely, and they provided the
11 documentation to me to show that
12 they had gotten in on time.

13 Okay. The total applications
14 are 167 with investment of
15 \$2,186,911,849 with creating 636
16 new jobs with an estimated salary
17 of \$199,860,620. They created
18 6,440 construction jobs with
19 salaries of \$406,321,424.

20 MS. POTTS-ROQUE:

21 Okay. At this time I would
22 like to open the floor for
23 comments in reference to the
24 Industrial Tax Exemption
25 Application as presented with its



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1 amendments.

2 MR. KING:

3 Madam Chair, I got a question
4 on the next to the last page.

5 Performance Energy Services is
6 marked with an asterisk, and on
7 the bottom of the page it shows
8 Performance Energy does one
9 hundred percent manufacturing at
10 this location. I would like to
11 get clarification on that because
12 I'm not too sure as --

13 MS. POTTS-ROQUE:

14 What's the name of the
15 company again, sir?

16 MR. KING:

17 Performance Energy.

18 MS. POTTS-ROQUE:

19 Okay. Can we have a staff
20 member --

21 MS. WEBER:

22 Yes. Performance Energy their
23 code is listed as oil field
24 services, 213. Daryl Manning and
25 I did go out to their facility



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1 and inspect it, and they do --
2 they do one hundred percent
3 manufacturing at that facility.
4 They do have an administration
5 office there, but they -- the
6 primary purpose at that facility
7 is manufacturing. They make the
8 frames for the -- what is it, oil
9 well, you know, where they put
10 the wells out in the ocean.
11 Yeah.

12 MR. KING:

13 Madam Chair, my question is
14 if they don't do one hundred
15 percent manufacturing, because
16 she just mentioned they have an
17 administration building, are all
18 of these come in this way given
19 one hundred percent exemption or
20 just part of the plan that is
21 manufacturing is given the
22 exemption? I would like
23 clarification on that.

24 MS. WEBER:

25 In the past we have exempted



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1 the whole facility, but that may
2 be something that the Board might
3 want to make a determination as
4 to what they are going to approve
5 in the future, and I can -- I can
6 bring the applications in with
7 the differences split up, you
8 know, like if they are applying
9 for manufacturing, the
10 manufacturing building or the
11 administration building, I can
12 let you know what those
13 expenditures are, and if the
14 Board determines they would
15 rather just have the
16 manufacturing aspect only, that's
17 fine, I can bring that in as
18 well. But I kind of need
19 clarification on that. They do a
20 manufacturing -- they do
21 manufacturing at this facility,
22 but does the Board want to give
23 them one hundred percent approval
24 for their exemption if they don't
25 -- aren't listed as the



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1 manufacturer.

2 MR. FRUGE:

3 Yes.

4 MR. BELCHER:

5 So, Mr. King, what you are
6 saying is the administrative
7 building is attached to the
8 manufacturing facility, do we
9 include all of it?

10 MR. KING:

11 Or a part of the
12 manufacturing being done. I would
13 like to see the employees, if
14 somebody turns in an application
15 do they get a recommendation both
16 ways on either one hundred
17 percent of the plan or just the
18 manufacturing part of the plan.
19 Just to see what the difference
20 is.

21 MS. WEBER:

22 Okay.

23 MR. KING:

24 And I'm afraid this isn't the
25 only company that we are giving



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1 exemptions to that might fall
2 under that umbrella. The reason
3 why I'm bringing this up is it
4 could result in a lot of money
5 that they are getting exempted
6 for and they are not entitled to
7 it.

8 MS. POTTS-ROQUE:

9 Mr. Allison.

10 MR. ALLISON:

11 Yes, ma'am. Thank you. My
12 name is Don Allison. I'm with
13 Advantage Consulting here in
14 Baton Rouge. I guess I'm here
15 kind of speaking up because I see
16 a lot of people in the audience
17 really concerned about this
18 discussion, and so I wanted to --
19 anybody else want to join me,
20 come on -- please feel free to
21 come on up. Somebody had to speak
22 up, I think, to shed some light
23 on this subject. I think that, as
24 I appreciate it, the program has
25 been operating since the 1930s,



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1 and in the way that has been
2 described today by Lori, as I
3 appreciate, and correct me if I'm
4 wrong, somebody, but the --
5 generally speaking in a
6 manufacturing facility there is
7 going to be some administrative
8 or administration type assets,
9 you know, the administration
10 building, administrative assets
11 at that facility. But as -- the
12 site is a manufacturing location.
13 The site qualifies for the
14 manufacturing exemption. That
15 includes everything on that site.
16 I mean, staff, please correct me
17 if I'm not describing the way
18 it's been operating for decades
19 now, but basically the
20 determination was made on that
21 site. If it was a manufacturing
22 facility then the assets that
23 were actually directly touching
24 the product, etc., that might be
25 in the manufacturing process and



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1 the assets that were in the
2 administration building or other
3 types of assets like that that
4 didn't actually touch the product
5 but were part of the site, were
6 part of what was necessary to
7 operate the manufacturing
8 facility. The administrative
9 office, administrative functions
10 are critical to the operation of
11 the manufacturing facility,
12 manufacturing function, so it was
13 all intertwined as one, so the
14 whole facility was considered a
15 manufacturing facility and
16 therefore --

17 MS. POTTS-ROQUE:

18 As long as they are on the
19 same site.

20 MR. ALLISON:

21 On the same site. Now, I will
22 grant you that as a matter of
23 fact, you know, administrative
24 facility of different site, and
25 somebody else correct me if I'm



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1 wrong here, was at a different
2 site it would not be eligible.
3 We are talking about the
4 administrative function, the
5 administrative assets that are at
6 the same site as the
7 manufacturing facility,
8 manufacturing assets. Those have
9 always been considered all as
10 one, part of one big
11 manufacturing process that was
12 exempt.

13 MR. BELCHER:

14 I have a question for you.
15 You are saying touching one
16 another. Did you mean on the
17 same property or if you have a
18 three story building over here,
19 like he was saying,
20 administrative, manufacturing
21 plant over here, you are
22 considering it one --

23 MR. ALLISON:

24 If It's one continuous site
25 then --



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1 MR. BELCHER:

2 When you meant touching, you
3 mean they are joined together?

4 MR. ALLISON:

5 When I say "touching," I was
6 talking about the equipment and
7 assets touching the product, but
8 if the site is contiguous it's
9 considered one site. If the
10 administrative facility is at a
11 separate site that is not
12 contiguous to the manufacturing
13 site then those administrative
14 assets would not be considered
15 exempt. They would not be
16 considered manufacturing.

17 MR. ELMORE:

18 Thank you, Don. Talking
19 about the site. Let's get back to
20 Mr. King's question.

21 MS. WEBER:

22 Well, I think part of it is
23 the fact that it's not considered
24 technically a manufacturer based
25 on the criteria that we have used



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1 based on the codes. Now, they do
2 manufacture at that facility,
3 that's correct. Mr. Allison is
4 correct, in the past we have done
5 that, but it hasn't been one
6 hundred percent, and the problem
7 is that we are getting a lot of
8 companies that do some
9 manufacturing, but they are not
10 wholly manufacturing, and it's
11 become a little bit of a concern
12 that if you are given the
13 exemption for that asset, like
14 the last company that we -- we
15 did last -- last Board meeting,
16 the HVAC component, they only got
17 a quarter of their application
18 amount because only 25 percent of
19 theirs was considered
20 manufacturing for the assets. So
21 that is where this has come up.
22 I mean, this is -- I think we
23 have seen this in the past.

24 MR. KING:

25 I still like to see in the



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1 future for the next to get a
2 comparison of cost differential
3 based on his definition of
4 contiguous site or just a
5 manufacturing portion of the
6 site. I would still like to see
7 a comparison.

8 MS. WEBER:

9 Okay. So you are asking on --
10 let me get this so I'm clear on
11 it.

12 MR. KING:

13 Well, it's up to the
14 chairman.

15 MS. POTTS-ROQUE:

16 Well, I'm hearing -- I
17 understand the program to operate
18 the way Don Allison is saying.

19 MS. WEBER:

20 Right.

21 MS. POTTS-ROQUE:

22 On the same site it all goes
23 into the exemption.

24 MS. WEBER:

25 If the company is a



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1 manufacturer.

2 MS. POTTS-ROQUE:

3 Manufacturer. Now, when you
4 start talking about granting
5 percentages --

6 MS. WEBER:

7 Right.

8 MS. POTTS-ROQUE:

9 -- of the business eligible
10 for --

11 MS. WEBER:

12 Right.

13 MS. POTTS ROQUE:

14 -- for these exemptions,
15 then what makes some eligible for
16 full participation and others
17 partial?

18 MS. WEBER:

19 This has been, I guess, a
20 conundrum this whole time that I
21 have been here because some
22 companies will be considered
23 manufacturers by virtue of their
24 NAICS code and what they do with
25 their facility. But other



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1 companies they are not considered
2 manufacturers, they are
3 considered service industries or
4 they are considered oil
5 reclamation or something -- I
6 mean, you know, we have been
7 giving exemptions to companies
8 that don't fall within the
9 traditional manufacturing areas.

10 MS. POTTS-ROQUE:

11 Okay.

12 MS. WEBER:

13 But what's -- what's coming
14 up is a lot of companies are
15 approaching us and they don't
16 have, I mean, the manufacturing
17 NAICS code. They do a small
18 portion of manufacturing in their
19 facility, but if they give me an
20 application for a new building
21 that they have built for a
22 warehouse or a new administration
23 office but they actually are --

24 MS. POTTS-ROQUE:

25 Storing stuff.



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1 MS. WEBER:

2 -- storing stuff or doing
3 something else at that facility
4 other than manufacturing and a
5 small portion of that facility is
6 manufacturing then do we give the
7 whole facility the exemption.

8 MS. POTTS-ROQUE:

9 I don't think that's
10 something that -- Mr. Belcher.

11 MR. BELCHER:

12 Yes, ma'am. Me being a
13 developer, do you get site plans?

14 MS. WEBER:

15 Not historically. We have
16 gotten some site plans like for
17 expert risers. I believe they
18 sent us photography.

19 MR. BELCHER:

20 Not detailed, but just, you
21 know, you know, hear's
22 manufacturing A, potato chip
23 plant, bagging, etc.?

24 MS. WEBER:

25 No, sir.



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1 MR. KING:

2 Do you go out there to the
3 site that is applied for?

4 MS. WEBER:

5 If they are not under the
6 historical manufacturing NAICS
7 codes, we are required to. I have
8 one in Shreveport that I have not
9 been able to get to yet. I have
10 a couple of others that have
11 provided me with applications
12 that I have informed them that I
13 need to come out to their
14 facility.

15 MR. KING:

16 Basically you go see them
17 before we approve the
18 applications?

19 MS. WEBER:

20 Yes, sir.

21 MR. KING:

22 I don't see a problem if the
23 employees go out and look and see
24 if they are a bona fide
25 manufacturer. I don't see what



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1 the problem is, but I would like
2 to see a cost comparison and put
3 it under his ruling as everything
4 -- I would definitely like to see
5 the comparison.

6 MS. POTTS-ROQUE:

7 I would like to make a
8 recommendation that we ask the
9 department to look into it and
10 come back at the next Board
11 meeting and give a report.

12 Mr. Grissom, is that
13 something that you-all can do for
14 us?

15 MR. GRISSOM:

16 Certainly. The team will work
17 with Lori and we will try and
18 come back with the perspective
19 and data that might help the
20 discussion.

21 MR. HARRIS:

22 I will second that. If
23 that's a motion I would like to
24 second it.

25 MS. POTTS-ROQUE:



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1 Well, it wasn't a motion. I
2 was just asking.

3 MR. HARRIS:

4 In that case I would like to
5 make a motion.

6 MS. POTTS- ROQUE:

7 We have a motion by Mr.
8 Harris in reference to asking for
9 a report in reference -- and a
10 second by Mr. Elmore. All in
11 favor?

12 ALL BOARD MEMBERS:

13 Aye.

14 MS. POTTS-ROQUE:

15 Would there be any comment in
16 reference to us requiring this
17 report? Mr. Allison.

18 MR. ALLISON:

19 I wanted to clarify and add
20 something here. I think there are
21 actually two different issues
22 that we are kicking around right
23 here, and I want to clarify that.
24 One is regarding an NAICS code.
25 Okay. Lori has mentioned that



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1 several times. I think there's --
2 that's an issue that's concerned
3 a lot of folks that are in the
4 business community that the staff
5 is trying to determine if someone
6 is a manufacturer or not based on
7 whether they have a certain NAICS
8 code or not. And there are a lot
9 of cases where -- let me backup.
10 This Industrial Tax Exemption
11 Program resides in the state
12 constitution. The definition of
13 a manufacturer, manufacturing
14 establishment and all of those
15 terms that are important are in
16 the constitution. And those are
17 words and not NAICS codes, and
18 they were written many years ago
19 before NAICS codes probably even
20 existed. And so that's the
21 definition that we think ought to
22 be used to determine if someone
23 is a manufacturer or not. There's
24 a definition in the constitution,
25 does someone meet that



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1 definition. If they do they
2 qualify. If they don't, they
3 don't, and so regardless of
4 whether they have the right NAICS
5 code, the wrong NAICS code, a
6 different NAICS code or whatever,
7 we would like to see a little
8 less connection between
9 qualification for this program
10 and qualification as a
11 manufacturer and the NAICS code.

12 I think what happened here is
13 that what Lori saying that when
14 someone doesn't have the NAICS
15 code that she is looking for,
16 then she looks at that company
17 and says, well, they might be
18 part manufacturing and part not
19 and maybe there will be a partial
20 exemption, you know, that will be
21 proper in that case or not, but
22 the general, I think, concern
23 that we have in the business
24 community is the tying of the
25 qualification for this exemption



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1 to a company's NAICS code. We
2 think it ought to be, again, just
3 do you meet the definition of the
4 constitution? If you do, you
5 qualify; if you don't, you don't.
6 So that's one issue.

7 The other issue is there are
8 a lot people out there that do at
9 one site some manufacturing and
10 some non-manufacturing. Maybe a
11 service company also does
12 manufacturing or, vice versa,
13 manufacturing company also does
14 service, and when a company is at
15 one site has some manufacturing
16 assets and some that are clearly
17 in a different type of business,
18 in retail sales, may have retail
19 sales operation or something, but
20 if a company is -- I think there
21 was a salt mining company at one
22 time that they got a partial
23 exemption because they were doing
24 some mining and some
25 manufacturing, okay, and so the



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1 mining assets were not allowed an
2 exemption and the manufacturing
3 assets were, and the distinction
4 had to be made between which
5 assets are doing the mining and
6 which assets are doing the
7 manufacturing, okay. But in that
8 case I think a partial exemption,
9 and I think most people, correct
10 me if I'm wrong here, most people
11 would say that, yeah, we would
12 agree with that, the
13 manufacturing assets only would
14 qualify, but that's when the site
15 is doing some manufacturing and
16 some other type of production for
17 revenue that is not
18 manufacturing. But when a
19 facility is doing strictly
20 manufacturing at a site, that's
21 it's only source -- only product,
22 only source of revenue from that
23 site and also had some
24 administrative functions at that
25 same site, that entire site has



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1 always qualified for six or seven
2 decades now, I guess, so if
3 that's going to be changed,
4 that's going to be a major change
5 that's going to be very upsetting
6 to a lot of folks that are just
7 not -- a lot of folks that are
8 not in this room today.

9 MS. POTTS-ROQUE:

10 Okay. Now, I would like to
11 ask if there are anymore comments
12 in reference to the applications
13 as presented for the Industrial
14 Tax Exemption Program?

15 MR. HARRIS:

16 I just have one.

17 MS. POTTS-ROQUE:

18 We're in the comment period.

19 You may comment.

20 MR. HARRIS:

21 It's amazing to me how two
22 little asterisks now have evolved
23 into a major decision facing this
24 Board. I got to tell you, if
25 there are two issues, you know a



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1 lot more about two issues than I
2 do, so that's why I really urge
3 the Department to please tell us
4 what is the issue and what is the
5 recommendation by the Department
6 because I'm lost, and, you know,
7 somewhere, somehow, somebody has
8 got to make a determination, and
9 I would love to have a third
10 party non-binding thing by the
11 way of a code or whatever to tell
12 us what it is because then I
13 don't want to get to a point to
14 be arbitrary or capricious.

15 MR. FRUGE:

16 Madam Chair, let me add to
17 that comment by Mayor Ronnie
18 Harris. In my experience, it's
19 extremely common for NAICS code
20 to be incorrect. It happens a
21 lot. It may be as much as 50
22 percent when we are talking about
23 folks that employ a lot of people
24 like manufacturers. But I think
25 we have been talking about this a



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1 while, but what I heard early on
2 is we're addressing it
3 appropriately. I mean, you have
4 to have some benchmark, so you
5 use a NAICS code. If the
6 application were denied because
7 it was the wrong code then there
8 is an opportunity for that
9 manufacturer or whoever it is
10 that is applying for that
11 application to come back and say
12 our NAICS code is wrong. Now,
13 getting it changed is a bit of a
14 bureaucratic issue as well, but
15 absent that or maybe in advance
16 of that application, I think Lori
17 has been out and she said she had
18 narrowed the site and one hundred
19 percent manufacturing, so we
20 resolved that issue. There is no
21 issue. It just was a wrong NAICS
22 code. So, you know, it sounds
23 like we are approaching it right.
24 I mean, we are trying to get to
25 the bottom of it, but an



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1 applicant that has an incorrect
2 NAICS code gets rejected and then
3 it's incumbent on that applicant
4 or its representatives to come
5 before the staff, before LED and
6 say, guess what, NAICS code is
7 wrong, this is why, can you
8 either come out and take a look
9 or we have had a change, right?

10 MS. WEBER:

11 Correct. And in the past we
12 have had issues, and I will bring
13 up Expert Risers, because that
14 was one that Mr. Allison worked
15 with. That company could not get
16 a manufacturing NAICS code but we
17 did determine that they did
18 remanufacture at the facility
19 that they -- that we were
20 investigating. Now, the parent
21 company has the NAICS code, but
22 if that's not the case, if the
23 company actually, say, 75 percent
24 of their business is in the
25 service industry and only a small



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1 portion of it is in the
2 manufacturing, they are not going
3 to get the NAICS code, so we --

4 MS. POTTS-ROQUE:

5 Gentleman at the podium. I am
6 sorry, Lori, were you finished?

7 MS. WEBER:

8 Yes, ma'am.

9 MS. POTTS-ROQUE:

10 We have a gentlemen at the
11 podium. Please state your name
12 and the company you are
13 representing.

14 MR. STUDS:

15 Yes. My name is Brian Studs.
16 Consultant with Standard Business
17 Solutions. I think I'm pretty
18 much agreeing with what everybody
19 is saying here, and I agree with
20 Mr. Harris that it would be nice
21 if things were cut and dry like
22 that, but, I mean, it just isn't
23 that way in reality, and I found
24 -- I just want to say that my
25 experience with this Board and



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1 the administrators has always
2 been extremely positive and the
3 administrators do an excellent
4 job of pursuing the realities of
5 a project to find out what is and
6 is not manufacturing. I have had
7 projects that have been allowed
8 the administrative building that
9 were non-manufacturing NAICS code
10 but they were doing manufacturing
11 on the site, and then other ones
12 where the administrative section
13 was denied because like, for
14 example, a pipefitting and a
15 vending and cutting manufacturing
16 status, but, yet, also they had
17 supply aspect on the same site,
18 so then they said, well, we are
19 not going to give you the
20 administrative on that. So, I
21 mean, I felt like in both of
22 those cases they really did a
23 good job and I feel like that
24 whatever they are bringing to you
25 is something that they have

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1 scrutinized pretty hard and they
2 are not just giving things away
3 in terms of like, well, you are
4 doing one thing so we'll just
5 give you everything. So overall
6 I have been very happy, and I
7 like the way things have been
8 going as far as that goes, so I
9 just wanted to point that out.
10 Thank you.

11 MS. POTTS-ROQUE:

12 Thank you, sir. Are there
13 any more comments in reference to
14 the Industrial Tax Exemption
15 Applications as presented?
16 Hearing none, please consider the
17 comment period closed.

18 With that, I will ask for a
19 motion to approve the Industrial
20 Tax Exemption Applications with
21 the four revisions as follows:
22 Application No. 20100731 from
23 late to timely. Application No.
24 20100853 and 20100854 to late,
25 which they will be forfeiting



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1 four years of their exemptions,
2 and Application No. 20100641 from
3 late to timely.

4 MS. WEBER:
5 Correct.

6 MS. POTTS-ROQUE:
7 With that, I will entertain a
8 motion for approval. I have an
9 offer by Mr. Elmore. Second by
10 Mr. Soprano.

11 MR. FRUGE:
12 Madam Chair, discussion on
13 motion.

14 MS. POTTS-ROQUE:
15 Discussion, please.

16 MR. FRUGE:
17 Let the record reflect that I
18 don't know what the term is
19 abstain or withdraw, whatever, my
20 vote, just one, which is FCE
21 Properties.

22 MS. POTTS-ROQUE:
23 Okay. We have Mr. Fruge
24 abstaining -- showing his
25 abstinence from voting on -- name



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1 the company, please.

2 MR. FRUGE:

3 FCE Properties, LLC.

4 MS. POTTS ROQUE:

5 That would be Application No.

6 20100264. Mr. Fruge is

7 abstaining from the vote on that

8 one application.

9 With that, all in favor?

10 REMAINING BOARD MEMBERS:

11 Aye.

12 MS. POTTS-ROQUE:

13 Any opposes?

14 MS. GRECO:

15 Can you split the motion so
16 that with the abstaining from one
17 so that the record --

18 MS. POTTS ROQUE:

19 I will. What she has asked is
20 that we split the motion and
21 we're going to approve the motion
22 as presented with the amendments
23 as read with the exception of
24 Application 2010 -- I think it's
25 06.



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1 MS. WEBER:

2 264.

3 MS. POTTS-ROQUE:

4 20100264. All in favor?

5 REMAINING BOARD MEMBERS:

6 Aye.

7 MS. POTTS-ROQUE:

8 Mr. Fruge, you are welcome to
9 vote on this one.

10 Any opposes? Hearing none,
11 motion carries. And now because
12 we have had a comment period on
13 them all, I don't think I have to
14 do a comment period for that one
15 in particular. And now I'm going
16 to ask for a motion on this one.

17 MS. WEBER:

18 FCE Properties, LLC. Contract
19 No. 20100264.

20 MS. POTTS-ROQUE:

21 Okay. I would like to
22 entertain a motion at this time
23 for the approval of this
24 application for FCE Properties,
25 LLC. All in favor?



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1 REMAINING BOARD MEMBERS:

2 Aye.

3 MS. POTTS-ROQUE:

4 For the record, please show
5 that Mr. Andre Fruge abstained
6 from the vote. Any opposes?
7 Hearing none, motion carries.

8 And with that, we do have
9 another motion on the floor. I
10 had asked for comments in
11 reference to us asking for a
12 report from the Board from the
13 Department to come back and tell
14 us about Mr. King's issue of
15 percentage versus -- percentage
16 of exemption versus total
17 exemption, and Mr. Harris asked
18 that we put that in the form of a
19 motion. Motion stood. Motion
20 second. We had comments within
21 the comment period. All in
22 favor?

23 ALL BOARD MEMBERS:

24 Aye.

25 MS. POTTS-ROQUE:



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1 Any opposes? Hearing none,
2 motion carries.

3 Now, we can go into the ten
4 Cancellation of Contracts,
5 please.

6 MS. WEBER:

7 Yes, ma'am. Guide Louisiana,
8 LLC. Contract 20038006, 05006,
9 20030029, 20038012, 2008102 and
10 2008111. The company's closed
11 down. We have not communicated
12 with them, and all correspondence
13 is being returned so we are
14 requesting cancellation of these
15 contracts. This is in Caddo.
16 Harry L. Laws & Company
17 Incorporated. 20019353. They no
18 longer manufacture at the site.
19 This contract was left off the
20 original request by the company.
21 This is in West Baton Rouge.
22 Island Boats, Inc., 20039019. No
23 communication. We have not been
24 able to get any status on it
25 except from the Assessors Office



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1 which said that they are closed
2 and in bankruptcy. We request
3 cancellation, Iberia Parish.
4 Cerro Flow Products; 2009048,
5 20019086, 20029134, 20039093,
6 050147, 060349, 070190 and
7 20080150. They close their
8 facility in July of '09. We were
9 notified by the Bossier assessor
10 of the closure with the request
11 for cancellation. Contract --
12 the company has been informed of
13 this and we recommend
14 cancellation at this time.
15 That's in Bossier. Casiac Offset
16 and Silkscreen Incorporated.
17 040092. This company has not
18 complied with the rules of the
19 program. They have not provided
20 the necessary paperwork. We have
21 sent a letter to them and they
22 have never responded to us. We
23 recommend cancellation. That's
24 in Caddo. General Motors.
25 Contracts: 2008061, 20029420,



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1 20039434 and 061400. They no
2 longer have a presence at the
3 Ouachita facility and they
4 requested cancellation of the
5 contract.

6 LEEVAAC Shipyards
7 Incorporated. 061107. This was
8 a plural paint system and it was
9 destroyed in a fire. Company has
10 requested cancellation. This is
11 in Jefferson Davis.

12 Ciba Specialty Chemicals
13 Corporation. 2009358, 20019324,
14 20029204, 20039430, 050481 and
15 060664. They have been shutdown
16 and the assets have been sold to
17 a lease holding company and are
18 being dispensed for scrap, I
19 guess. This is in Iberville.

20 Placid Refining. 20090690.
21 This is a duplication of an
22 original contract that is already
23 under contract. 062321. So we
24 request cancellation of the
25 duplicate contract. Lyondell



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1 Chemical Company. Contract No.
2 20000130, 20028018, 20029331 and
3 040095. They no longer
4 manufacture the site. The
5 consultants has requested
6 cancellation of these contracts.
7 This is in Calcasieu.

8 MS. POTTS-ROQUE:

9 Thank you, ma'am. At this
10 time I would like to open the
11 floor for comments in reference
12 to Cancellation of Contracts
13 within the Industrial Tax
14 Exemption Program. Hearing none,
15 please consider the comment
16 period closed.

17 With that, I will entertain a
18 motion to accept the Cancellation
19 of Contracts as presented. I
20 have an offer by Atkins. Second
21 by King. All in favor?

22 ALL BOARD MEMBERS:

23 Aye.

24 MS. POTTS-ROQUE:

25 Any opposes? Hearing none,



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1 motion carries. And now the
2 Transfer of Ownership.

3 MS. WEBER:

4 All right. I have five
5 transfers. CAPRO. Contract No.
6 19990406 to Kongsberg Power
7 Products System V Incorporated in
8 Bossier. Chemtura Corporation.
9 Contract 20019185, 9186, 20029141
10 to 9142. 20039313, 050416,
11 061234, 061292, 070456, 070457.
12 20080557, 558, 559. 20090622 and
13 20090948 to Galata Chemicals, LLC
14 in St. Charles.

15 Seal Craft Corporation.
16 Contract 040929, 050370, 060601,
17 070390. 20080453 and 20090504 to
18 Impact Windows, LLC in Bossier.

19 Bayou Steel, LLC. Contract
20 20019121, 20090599, 0600, 0601
21 and 0602 to ArcelorMittal
22 LaPlace, LLC in St. John.

23 And then there is one Bayou
24 Steel, LLC. 20090603 to
25 ArcelorMittal LaPlace in



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Jefferson.

MS. POTTS-ROQUE:

Thank you. At this time I will open the floor to comments for Transfer of Ownership on the Tax Exemption Contracts as presented. Hearing none, please consider the comment period closed.

With that, I will entertain a motion of the Transfer of Ownership Exemption Contracts as presented. I have an offer by Vezinot. A second by Belcher. All in favor?

ALL BOARD MEMBERS:

Aye.

MS. POTTS-ROQUE:

Any opposes? Hearing none, motion carries. And now the Change of Name.

MS. WEBER:

Yes, ma'am. Basell USA Incorporated. Contract 20009328, 20010495, 0496 or 9143.



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1 20029396, 05 -- 20030583, 9310.
2 20040394, 050480, 060656, 070549.
3 20080680. 20090441. 20100532
4 and 533 to Equistar Chemicals,
5 LP, Calcasieu.

6 MS. POTTS-ROQUE:

7 Thank you. At this time I
8 would like to open the floor to
9 comments on the Change of Name on
10 Tax Exemption Contracts as
11 presented. Hearing none, please
12 consider the comment period
13 closed.

14 With that, I will entertain a
15 motion to accept the name change
16 as presented. I have an offer by
17 Atkins. A second by Fruge. All
18 in favor?

19 ALL BOARD MEMBERS:

20 Aye.

21 MS. POTTS-ROQUE:

22 Any opposes? Hearing none,
23 motion carries. And now for the
24 Renewals.

25 MS. WEBER:



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1 Do you want me to do them
2 in-globo?

3 MS. POTTS-ROQUE:

4 We have 129 Renewals. We have
5 an offer to dispense the reading
6 of the names for the Renewals. I
7 have an offer by Mr. Burgess.
8 And a second by Bossier. All in
9 favor?

10 ALL BOARD MEMBERS:

11 Aye. Any opposes? Hearing
12 none, we will accept the
13 Industrial Tax Exemption as
14 presented. At this time I would
15 like to open the floor to
16 comments in reference to the
17 Industrial Tax Renewal as
18 presented. Hearing none, please
19 consider the comment period
20 closed.

21 With that, I will entertain a
22 motion to accept the Renewals as
23 presented. I have an offer by
24 Mr. Soprano. A second by Mr.
25 King. All in favor?



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1 REMAINING BOARD MEMBERS:

2 Aye.

3 MR. FRUGE:

4 Madam Chair, let the record
5 reflect I abstain on this vote.

6 MS. POTTS-ROQUE:

7 For the record, please note
8 that Mr. Andre Fruge abstained
9 from the vote. Is that on all
10 the entire vote? Okay. Any
11 opposes? Hearing none, one
12 abstention, motion carries.

13 That concludes what we have
14 on the agenda today, and now move
15 into the comments and remarks by
16 Mr. Moret. He has here Mr.
17 Grissom in his absence. Mr.
18 Grissom.

19 MR. GRISSOM:

20 Thank you very much. Thank
21 you to all of our Board members.
22 I first wanted to provide our
23 Board with an update on some of
24 the rules that the Board
25 addressed sometime ago. We do



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1 have Notices of Intent for the
2 amendments to the Enterprise Zone
3 and the Industrial Tax Exemption
4 Program. Those went to the
5 Louisiana Register in -- on
6 August 20th, and the public
7 comment period will run through
8 the near the end of September.
9 Depending on the comments that
10 the legislative committee within
11 30 days after receipt of a report
12 characterizing those comments,
13 and if everything moved forward
14 as planned, in other words, made
15 it through the committee review
16 and comment period, the final
17 rule may be published in
18 November, more likely December.
19 The Quality Jobs Program is
20 another program that the Board
21 addressed is roughly in a cycle
22 -- about 30 days behind the cycle
23 I just described for the
24 Enterprise Zone Program and
25 Industrial Tax Exemption Program,



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1 so we're looking forward to
2 making progress and keep the
3 Board posted as we go through the
4 comment period and the oversight
5 committees.

6 For a second I just wanted to
7 comment on a few news releases
8 that I have left with each of the
9 Board members that -- at your
10 seat. The first release is really
11 focused on some national
12 rankings, and this has been a
13 strong post of the Department
14 working to insure that we focus
15 on activities that could, over
16 time, improve the State's
17 rankings from objective third
18 parties, and we have made some
19 progress on a number of fronts. I
20 wanted to share a few of those
21 with you.

22 The first was -- this is
23 Southern Business Development.
24 This is a June -- sorry, July '06
25 release. Louisiana was named for

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1 the second consecutive year post
2 date of the year within Southern
3 Business and Development, and to
4 remain -- to remain at the top
5 for this ranking, Louisiana, our
6 state, secured more significant
7 projects per capita in 2009 than
8 16 other southern states that we
9 were ranked against through that
10 assessment. So very excited about
11 the progress there.

12 Subsequently in August, this
13 is the August 4th release,
14 another ranking focused on
15 business climate in general named
16 Louisiana the most improved
17 state, and this was the first
18 ever that we were actually
19 identified the most improved
20 state. Louisiana ranked 20th in
21 the 2010 list, from 27th in 2009,
22 and 40th in 2008, and in the
23 report, the 2010 report, one of
24 the comments was noted Louisiana
25 has shown astounding progress.



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1 Again, this is over to their
2 stretch. But these third party
3 rankings report really provide
4 validation. They establish
5 Louisiana with a lot of
6 credibility, and we, in our
7 business development efforts, try
8 to leverage those as much as
9 possible, so very excited to see
10 that positive message. They
11 noticed a number of the things
12 that we implemented over the last
13 few years including our retention
14 to modernization program,
15 Louisiana FAST Start Program and
16 our marketing efforts among the
17 reasons why we have seen that
18 improvement from 2008 to 2010.

19 On a related note but not one
20 of the releases that I provided
21 to you, but our Louisiana FAST
22 Start Program, one of the
23 programs noted was actually
24 briefly cited -- this was in the
25 late July timeframe, cited as the



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1 top work training programs in the
2 nation. Louisiana FAST Start is
3 a new program. When we created
4 the program we aspired to create
5 a top five program. We were
6 especially pleased to be
7 recognized by the Business
8 Facility magazine, a leading site
9 publication, and singled out as
10 the top performing program with
11 the Louisiana FAST Start, a
12 program that just started two
13 years ago, so very pleased with
14 that performance. One where we
15 edged up other top ranked
16 industries, including Georgia and
17 New Mexico and North Carolina, so
18 certainly pleased to be in front
19 of those states in that
20 particular ranking.

21 Workforce is a very common
22 concern of businesses who are
23 considering Louisiana who aren't
24 familiar with Louisiana, so they
25 had to have in place a strong



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1 program where we are receiving
2 positive testimonials, where we
3 are receiving third party
4 validation on the strength of
5 that program is a very -- very
6 effective tool for us, and one
7 that we continue to see for the
8 state over time.

9 To wrap things up, I wanted
10 to comment on a couple of our
11 major announcements that we have
12 seen recently. I left with you a
13 few releases on this topic, but
14 we continue to be pleased with a
15 project pipeline. The
16 announcements that we're seeing,
17 new jobs, new investment coming
18 to the state. For instance,
19 recently Global Star, a leading
20 satellite communications company
21 announced they were relocating
22 from California to Covington.
23 This is one where we expect
24 Louisiana employment to increase
25 by more than five hundred by the

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1 end of 2019, so it's very
2 hypotension for the state. That's
3 on the northshore. Also we
4 recently announced a new company
5 establishing a presence at
6 Michoud Assembly facility in New
7 Orleans. This is a venture that
8 is funded by Dow Venture Capital
9 and American Super Conductor to
10 publicly traded companies. The
11 Blade Dynamics is focused on a
12 new turbine technology, wind
13 turbine, and it's one that offers
14 a lot of promise. We have a
15 commitment to create six hundred
16 new jobs over time, and this is a
17 very, very exciting announcement
18 because it's new technology and a
19 focus that aligns with our
20 strategy, and one that leverages
21 the assets that are currently
22 existing at Michoud, so very
23 excited about that. I left with
24 you a couple of other
25 announcements. One with SNF just

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1 across the river, and another
2 with new customer service that
3 announced an expansion in
4 Central, Louisiana.

5 But I just want to share with
6 the Board members that we
7 absolutely appreciate your
8 support and your involvement with
9 this Board, and wants you as
10 Board members to know we remain
11 very focused on job creation in
12 Louisiana. We are excited about
13 the progress that we made so far.
14 We continue to see some exciting
15 prospects despite this very
16 challenging time, and want you to
17 know that we continue to work
18 very hard and very diligently to
19 deliver positive outcomes for
20 Louisiana. So thank you.

21 MS. POTTS-ROQUE:

22 Thank you. With that I would
23 like to ask our chairman if he
24 has anything he would like to say
25 at this time before we conclude.



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MR. ELMORE:

Only that I apologize for being late and I am glad that you got the meeting started and did a great job as usual, so thank you. That's it.

MS. POTTS-ROQUE:

Thank you. With that I would like to ask everyone to have a safe trip and safe travel to their respective places and have a -- with that, I would like to thank you for coming, and I will entertain a motion to adjourn. Meeting adjourned.

(Whereupon the meeting has been adjourned at 2:50 p.m.)



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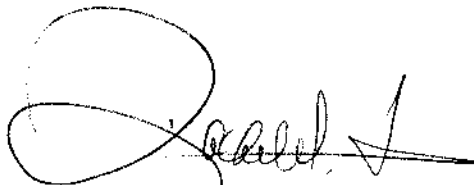
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REPORTER'S CERTIFICATE

I, RACHEL Y. TORRES, a Certified Court Reporter, do hereby certify that the Board meeting was reported by me in shorthand and transcribed under my personal direction and supervision, and is a true and correct transcript, to the best of my ability and understanding; that I am not of counsel, not related to counsel or the parties hereto, and in no way interested in the outcome of this event.



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